

Luca Mastrostefano

Founding Product Engineer / Serial Tech Founder

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Serial tech founder and product-led engineer with 10+ years of experience building and scaling high-impact products from 0 to 1. Led teams of 20+ engineers and scaled a B2E platform from \$0 to \$3M ARR in under 12 months. Won a \$3.5M EU grant for the top-ranked AI proposal, now powering Airbnb's global content. Combines deep ML expertise with strong product intuition, with a track record of leading high-performance teams in competitive environments.

EXPERIENCE

Polymarket Trader

2026 - Present

Twice ranked in the **Top 30 Crypto Daily Traders worldwide** with a 25x return over 800 trades in 48h.

Founder & CEO

2022 - Present

getCredible

- Raised \$540K in VC backing to pioneer an AI-powered proprietary data layer for identifying top 10x talent.
- Led a cross-functional team combining AI with gamified peer referrals to create verified talent performance leaderboards.

Founder & CTO

2020 - 2021

Human Mobility

- Led a team of 20+ to build and scale a B2E product to **\$2.9M ARR within 12 months** (100K+ users, 9 countries).
- Built secure software/hardware solutions for social distancing, used in Italian Serie A and World Ski Championships.

Founder & CEO

2020

CovidApp

- Built and led a team of **35 world-class researchers (MIT, USC, IBM)** to launch the world's 1st graph-based contact tracing app; selected as backup to the Italian Govt's deployment out of 350+ worldwide entries.
- Co-authored graph inference principles published in *ScienceDirect* with MIT and USC researchers.

Lead Machine Learning Engineer

2018 - 2020

InReach Ventures (London, UK)

- **Engineered an automatic startup pre-qualification system** utilizing ML on ~100 features per company for a €53M AI-powered Venture Capital fund.
- Achieved a **70% agreement rate** with partners, enabling significant scaling of sourcing operations.

ML Engineer & Product Owner

2013 - 2018

Translated.com / ModernMT (Rome, Italy)

- First PM and 3rd eng. at the AI-translation tech scaleup. Lead developer of MyMemory TM server (300M API calls/mo).
- Led the team and authored a **winning proposal for a €3.5M** European Commission grant to build ModernMT, advancing contextualized machine translation. The tech now translates all content for **Airbnb globally**.

KEY ACHIEVEMENTS

- **Lead-Gen Exit:** Built and sold a lead-gen platform at age 25, scaling outreach from \$200k to \$2M/year.
- **Angel Investor:** Early investor in **Devo** and **Spotonway** [Marketplace/SaaS].
- **Top 0.1% Performer:** Verified top-tier talent on the getCredible platform (out of 30,000+ users).
- **Sport:** Represented Italy at the U26 European Universities Championship at age 19; skied 62 miles in a day.
- **AI Game Bots:** Built and sold automated AI bots for Travian.com at age 15 to automate referral bonuses.
- **Coder since 12 yo:** Losing sleep to build products from an early age.

EDUCATION & SKILLS

MSc CS (Dropout, GPA 29/30) & BSc CS (110/110) — Sapienza & Roma Tre Universities

2009 - 2014

AI & Machine Learning (NLP, Bayesian Inference)

Product-led Full-stack Engineering & Scalable architectures

Python, Graph Algorithms & Data Mining

Startup Fundraising & Scaling Strategy